

The logo for Rootkey, featuring the word "ROOTKEY" in a stylized, white, sans-serif font. The letter "K" is uniquely designed with a purple-to-pink gradient and a horizontal line through its middle. The background of the entire image is a long-exposure photograph of a city street at night, showing light trails from cars and illuminated skyscrapers under a dark blue sky with purple light streaks.

ROOTKEY

ANNUAL REPORT 2025

WWW.ROOTKEY.AI

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"2025 was a defining year for ROOTKey. We didn't just grow - we evolved. This year marked our transition from cybersecurity to cyber resilience, a strategic shift that reflects not only technological maturity but also our commitment to building a safer, more resilient digital ecosystem.

We rebranded ROOTKey to embody innovation and trust, expanded our presence internationally, and strengthened our position as a leader in the industry. From Germany to the U.S., our global footprint is growing, supported by partnerships, acceleration programs, and a relentless focus on delivering value to our clients.

Our technology advanced significantly with the launch of Platform V4, enhanced APIs, and infrastructure upgrades that ensure scalability and reliability. At the same time, our research and development efforts continue to push boundaries, preparing solutions that will redefine digital trust in the years ahead.

Looking forward to 2026, our priorities are clear: strengthen our sales team, maintain growth in Portugal, and begin selling in Germany. We will also invest in our human infrastructure to meet the growing needs of our clients, while entering strategic sectors such as Defense and Banking - leveraging compliance frameworks like NIS2 and DORA to deliver unmatched resilience and trust.

ROOTKey is more than a company - it's a vision for a future where trust and resilience are the foundation of every digital interaction. Thank you to our team, partners, and clients for being part of this journey. Together, we are building that future."



Gonçalo Gil
Co-Founder & CEO

"2025 marked a defining turning point for ROOTKey. This was the year in which we moved beyond being a cybersecurity company to become a pillar of cyber-resilience - the invisible layer that guarantees continuity, integrity, and trust even when everything else fails.

This transformation wasn't driven by trends; it was driven by necessity. The organizations we work with showed us that the future doesn't belong to those who simply protect themselves, but to those who remain operational in the face of any threat. With this conviction, we reimagined the product, the architecture, and the very way we think about technology.

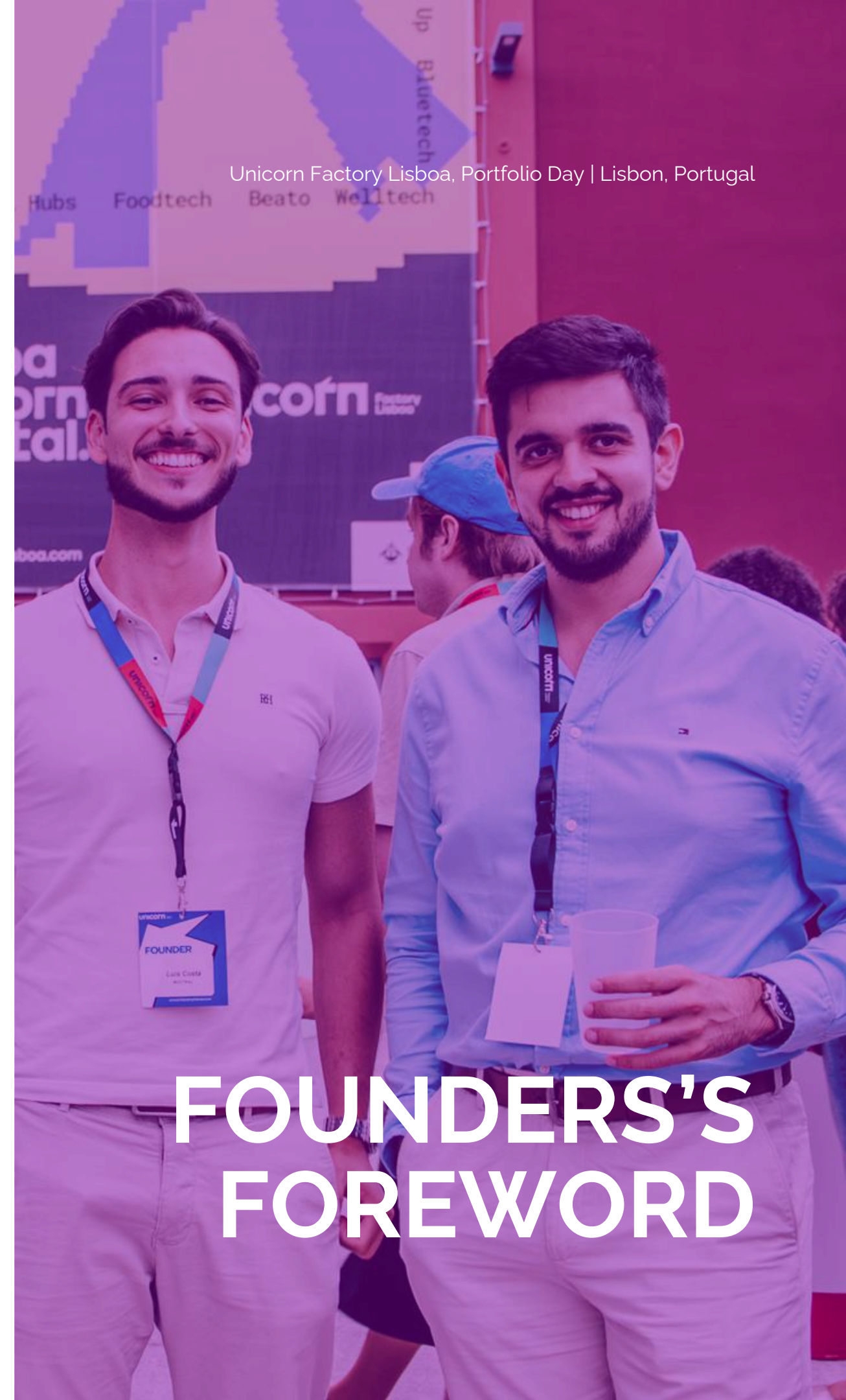
Platform V4 embodies that vision. It is more than just a version: it represents a new generation of technical capabilities, expanded APIs, robust infrastructure, and integrity-driven mechanisms designed to support critical environments. Every component was built with resilience at its core and compliance as a native language - from NIS2 to DORA - enabling our customers to grow, scale, and navigate new markets with complete confidence.

2026 will be the year we amplify this ambition. We will strengthen the architecture to support large-scale deployments, modernize internal processes to accelerate value delivery, and expand our presence in sectors where trust is simply non-negotiable, such as Defense and Banking. We are not merely keeping pace with the market - we are defining what it means to be prepared for the future.

ROOTKey is building the new standard of resilience. And this is just the beginning."



Luis Costa
Co-Founder & CTO



Unicorn Factory Lisboa, Portfolio Day | Lisbon, Portugal

FOUNDERS'S FOREWORD



ROOTKEY AT A GLANCE

WHO WE ARE TODAY

ROOTKey is redefining digital trust. In 2025, **we evolved from cybersecurity to cyber resilience**, delivering solutions that combine security, compliance, and scalability for organizations operating in the most demanding environments. Our mission is clear: **guarantee the integrity, authenticity, and validity of information - before, during, and after a cyberattack.**

With a strong presence in Portugal and strategic expansion into Germany and the U.S., ROOTKey is positioned as a trusted partner for sectors where resilience is non-negotiable - **such as Defense, Banking, Supply Chain, Telecoms, and Energy.** Our platform, now in version V4, integrates advanced security protocols, API flexibility, and compliance frameworks like NIS2 and DORA, making us the go-to solution for enterprises seeking confidence and control.

ROOTKey is not just a technology provider. **We are building the foundation for a future where trust and resilience drive progress.**

KEY MILESTONES AND EVOLUTION SINCE 2024

Since 2024, ROOTKey has evolved **from a cybersecurity startup into a global-ready player in cyber resilience.** In 2025, we expanded into strategic sectors such as Supply Chain, Telecoms, and Energy, while building a **pipeline of projects across more than 12 industries.**

Our platform reached a new level of maturity, **processing up to 20 million transactions per month, per client, and delivering automated onboarding** - from account creation to vault setup and code integration.

We forged strategic partnerships with major market players and invested heavily in visibility and brand recognition in Portugal, reinforcing our leadership position.

These milestones are not just achievements - they are the foundation for our **next chapter: scaling internationally and serving the most demanding industries with resilience and trust.**



12

INDUSTRIES

This project pipeline was built entirely through organic means; we have not yet reached out to potential clients.

“
Working here means feeling that there is room to grow, learn and evolve professionally. Leaders work side by side with us, promoting and encouraging the development of skills that lead us to become more autonomous. Mutual support is real and constant, reinforcing our ambition and desire to move forward together.”

Beatriz Simões
Full Stack Developer | ROOTKey



Unicorn Factory Lisboa, Entrepreneurship Awards | Lisbon, Portugal



FROM CYBERSECURITY TO CYBER RESILIENCE

For decades, cybersecurity was built on a single principle: prevention. Organizations invested heavily in firewalls, intrusion detection systems, and layers of defense designed to keep attackers out. The assumption was simple - if you build strong enough walls, you can stop every threat. **But the reality of today's digital landscape has shattered that illusion. Attacks are inevitable, and some will succeed.**

The question is no longer if an organization will be breached, but **how fast it can recover and maintain trust.**

\$9T

LOSSES DUE TO
CYBERATTACKS
IN 2024

80%

OF THE COMPANIES
ALREADY SUFFERED
A CYBERATTACK

60%

PMES CLOSE DOORS
WITHIN 6 MONTH
AFTER A
CYBERATTACK

This is why ROOTKey embraced a new paradigm: Cyber Resilience.

Unlike traditional cybersecurity, which focuses exclusively on prevention, **cyber resilience assumes that breaches will happen and prepares organizations to respond, recover, and continue operating** without compromising integrity. It is a proactive approach that **guarantees the integrity, authenticity, and validity of information before, during, and after a cyberattack.**

This shift is not just a technical evolution - it is a strategic transformation. **Cybersecurity represents defense; cyber resilience represents adaptability and continuity.** Where prevention alone creates fragility, resilience builds strength. It ensures that **even in the face of disruption, businesses remain operational, compliant, and trusted.**

For ROOTKey, this vision drove significant advancements in 2025. We launched **ROOTKey Platform V4**, a robust architecture **capable of handling up to 20M transactions per month, per client.** We automated the entire onboarding process - from account creation to vault setup and code integration - making resilience scalable and accessible. Our platform now embeds compliance frameworks such as NIS2 and DORA, positioning ROOTKey as the partner of choice for highly regulated sectors.

The impact on our clients is clear: **operational continuity, reduced financial and reputational risk, and confidence to operate in critical industries such as Defense, Banking, Energy, Telecoms, and Supply Chain.**

For the market, this positions ROOTKey as a **pioneer in resilience-driven security** - a company that doesn't just protect but guarantees recovery and trust.

ROOTKey is not just adapting to the future - we are defining it. **Our mission is simple yet powerful: to guarantee the integrity, authenticity, and validity of information before, during, and after a cyberattack. This is how we lead the next era of digital security.**

ROOTKEY REBRANDING

2025 was the year ROOTKey redefined its identity. Our evolution from cybersecurity to cyber resilience demanded more than a technological shift - it required a **brand that reflected strength, clarity, and leadership** in a new era of digital trust. The rebranding was not cosmetic; **it was strategic**. It signaled to the market that ROOTKey is no longer just a security provider - we are a resilience partner.

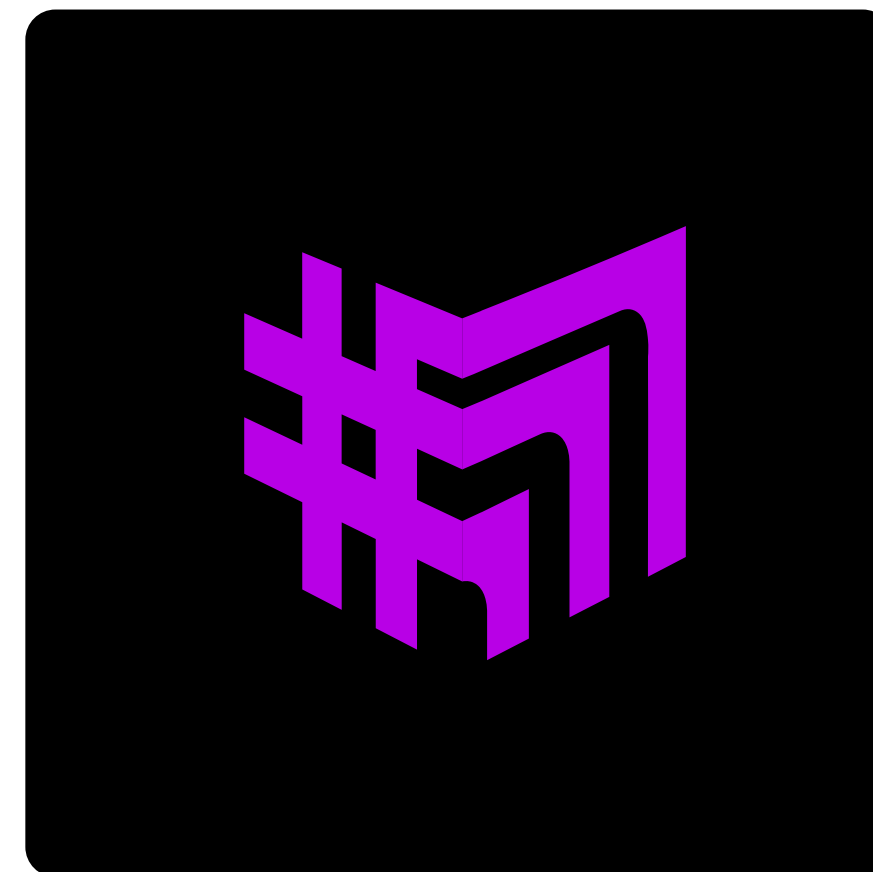
The new visual identity embraces straight lines and solid colors, symbolizing robustness, confidence, and precision. Where traditional cybersecurity brands often rely on abstract shapes and gradients to convey defense, ROOTKey's design language is bold and uncompromising. It reflects our commitment to clarity and trust in a world where complexity and uncertainty dominate.

This transformation also reinforced our positioning. The new **ROOTKey brand communicates innovation and authority, aligning with our mission**. It resonates with enterprise clients and regulated industries, where resilience and compliance are non-negotiable.

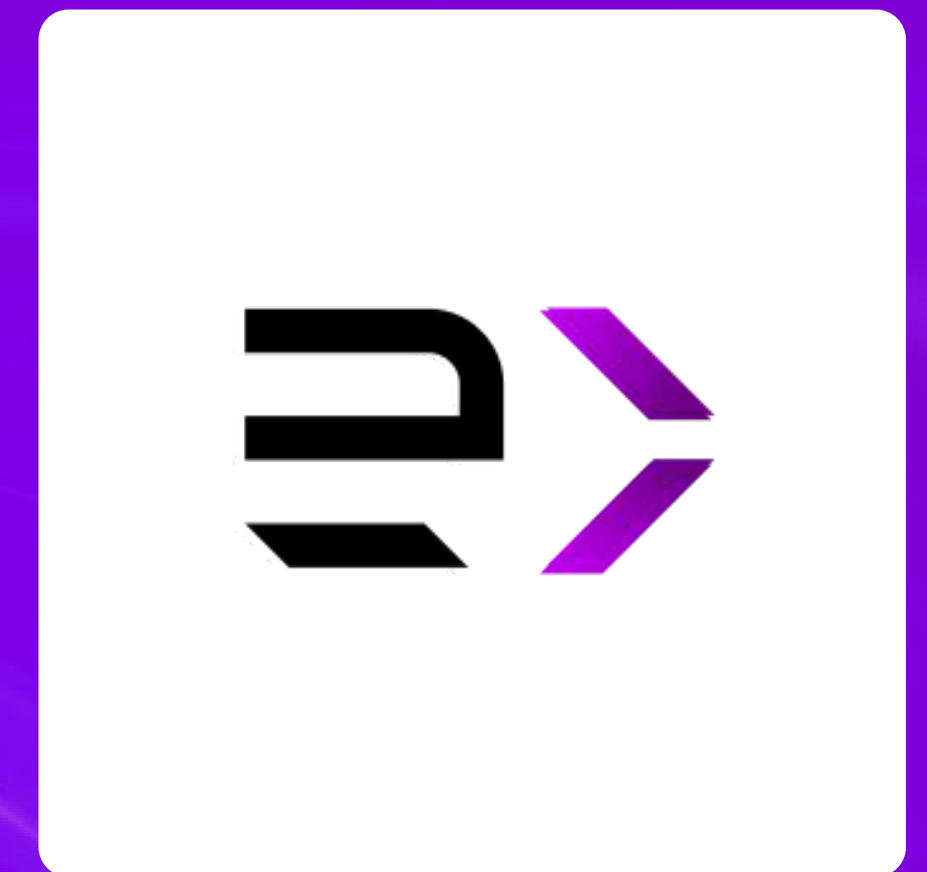
The market response has been overwhelmingly positive. Clients and partners recognize the new identity as a statement of confidence and ambition. It has amplified our visibility in Portugal and strengthened our presence internationally.

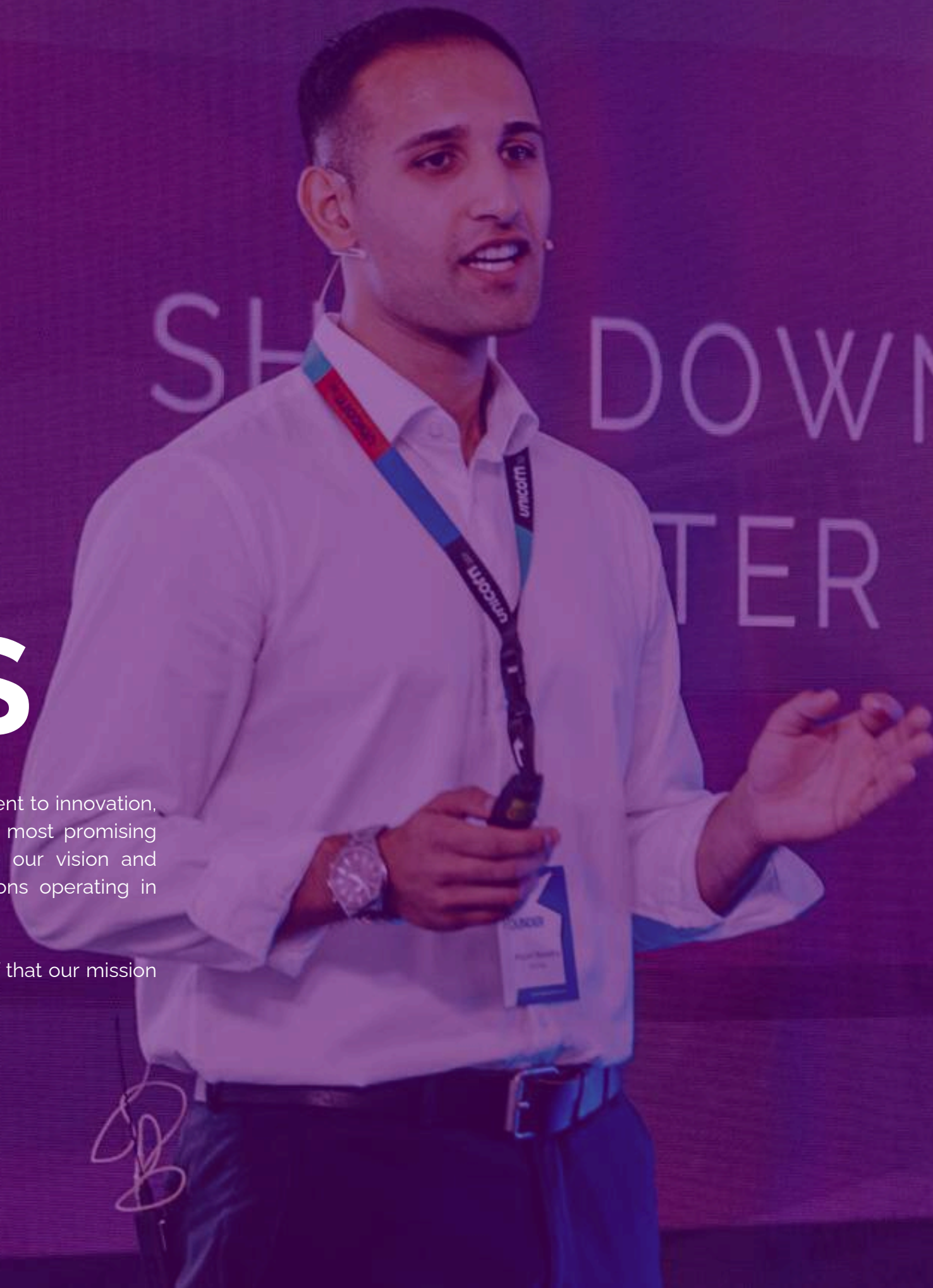
ROOTKey's rebranding is more than a new look - it is a declaration of purpose. It tells the world that we are ready for the future, leading the shift from cybersecurity to cyber resilience with technology, compliance, and trust at our core.

Before



After





60%

SHUT DOWN WITHIN 6 MO
FTER A CYBERATTAC

AWARDS

2025 was a year of recognition for ROOTKey. Our commitment to innovation, resilience, and compliance earned us a place among the most promising startups in Portugal and beyond. These awards validate our vision and reinforce our position as a trusted partner for organizations operating in critical sectors.

These recognitions are more than accolades; they are proof that our mission resonates with industry leaders and global ecosystems.

Miguel Remédios at Unicorn Factory Lisboa, Portfolio Day | Lisbon, Portugal



“ ROOTKey does not just keep pace with technological developments, it sets new benchmarks. Its ability to develop solutions that create access to new markets and overcome barriers, combined with its willingness to collaborate and the way it takes on demanding challenges, is an example of what it means to compete on a global scale. For the Enterprise Europe Network and IAPMEI, supporting this vision means strengthening the transformation of the Portuguese business fabric, promoting innovation with real and sustainable impact. ”



Paulo Ferreira

Advisor | Entrepreneurship and Innovation Unit Collective Efficiency, Innovation and Competitiveness – EEN & IAPMEI



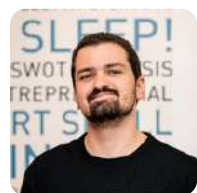
1st Place – Youth Startup | Unicorn Factory Lisboa

Winning first place in the Youth Startup Award, in the Unicorn Factory Lisboa Entrepreneurship Awards, was a milestone that demonstrated ROOTKey's potential to lead the next generation of technological innovation. This award, won by our CTO, Luís Costa, recognized our innovation, technological maturity, and ability to offer solutions that respond to the real challenges of digital trust.

3rd Place – Santander Awards (Startup Category)

Securing third place, represented by our Head of R&D – Miguel Remédios, in the Santander Awards validated our business model and growth strategy.

“ ROOTKey stands out as one of Portugal's most promising startups, combining academic excellence with technological disruption to build a business from the ground up. We expect this award to be the one of many, as their hard work and results continue to translate into further recognition and impact. ”



João Rosado
Head of Portfolio | Unicorn Factory Lisboa

Top 15 – Portfolio Day | Unicorn Factory Lisboa

Portfolio Day brought together the most promising startups in Portugal. ROOTKey stood out for its strategic roadmap and resilience-driven solutions, strengthening our visibility among investors and corporate partners.





“ Entrepreneurship is one of Fundação Santander key drivers to generate real impact. Through Santander X, we support a community of over 7,000 businesses in Portugal with the relevant tools to grow a business: training, mentoring, and global opportunities.

This year's Santander X Portugal Awards received over 100 applications from across the country and ROOTKey stood out for its innovative use of technology to improve cybersecurity and strong potential for growth.

Winning 3rd place in the Startup category, ROOTKey will represent Portugal at the Global Santander X Awards, competing with top startups from 11 countries.

ROOTKey is a great example of the talent and innovation Fundação Santander proudly supports. ”



Inês Rocha de Gouveia
Presidente | Fundação Santander Portugal



Top 15 – Startup World Cup Portugal

Competing in the Startup World Cup positioned ROOTKey on a global stage. This achievement demonstrated our readiness to scale internationally and our ability to compete with world-class innovators.

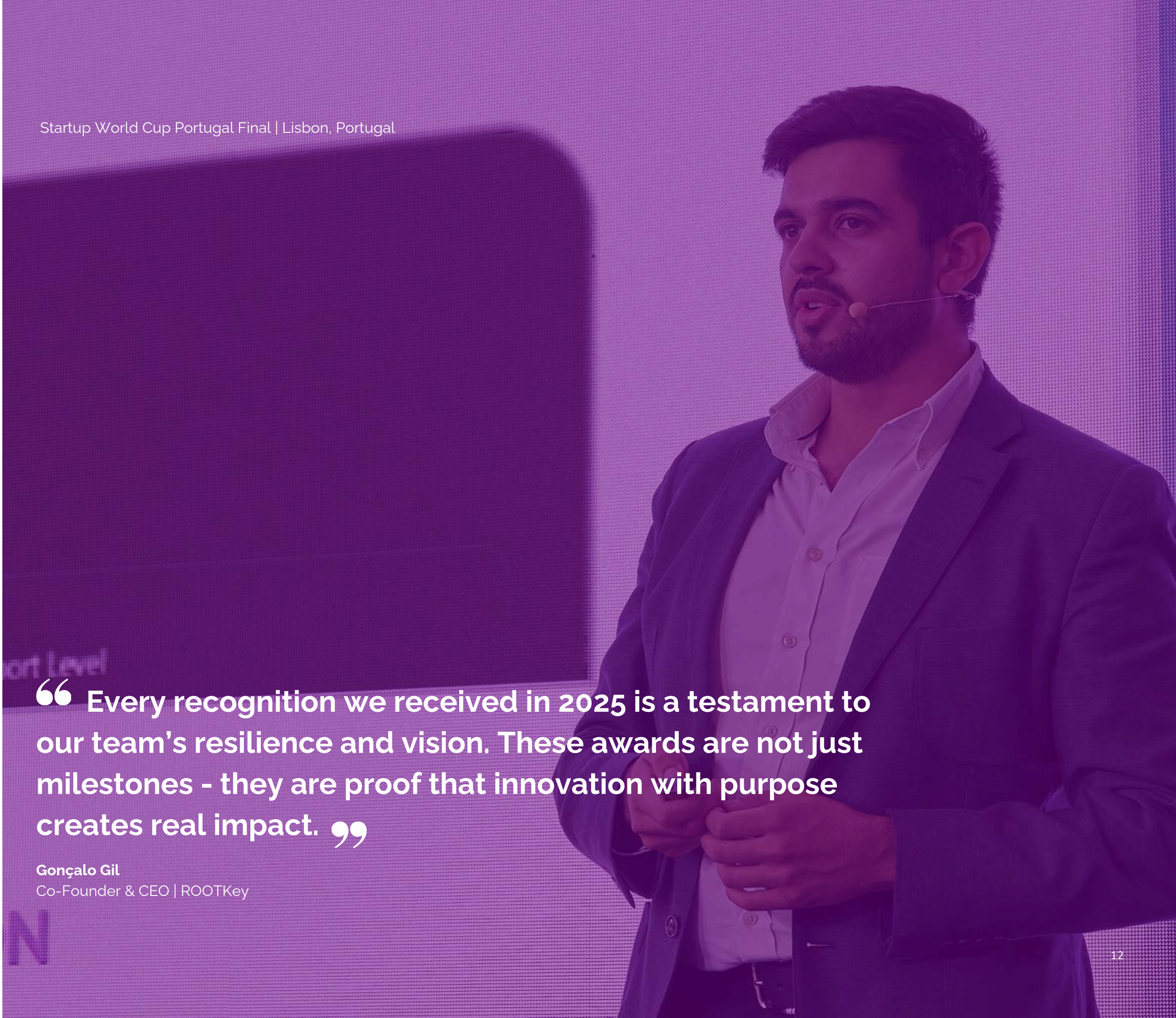
Finalist – Golden Panda Competition | Chengdu, China

Reaching the finals of the Golden Panda Competition in Chengdu marked ROOTKey's first major recognition in Asia. This achievement reflects our global ambition and the universal relevance of our mission to guarantee digital trust and resilience.

Top 6 – E-Awards | NTTData

Being among the top six startups in NTTData's E-Awards highlighted our enterprise-ready approach. This recognition from a global technology leader validated our capacity to integrate compliance and resilience into large-scale infrastructures.

Startup World Cup Portugal Final | Lisbon, Portugal



“ Every recognition we received in 2025 is a testament to our team’s resilience and vision. These awards are not just milestones - they are proof that innovation with purpose creates real impact. ”

Gonçalo Gil
Co-Founder & CEO | ROOTKey

ROOTKEY

GOLDEN PANDA
Innovation and Entrepreneurship
Global Competition
金熊猫全球创新创业大赛

GOLDEN PANDA
金熊猫全球创新创业大赛
INNOVATION AND ENTREPRENEURSHIP GLOBAL COMPETITION

电子信息
Electronic Information

GLOBAL PRESENCE

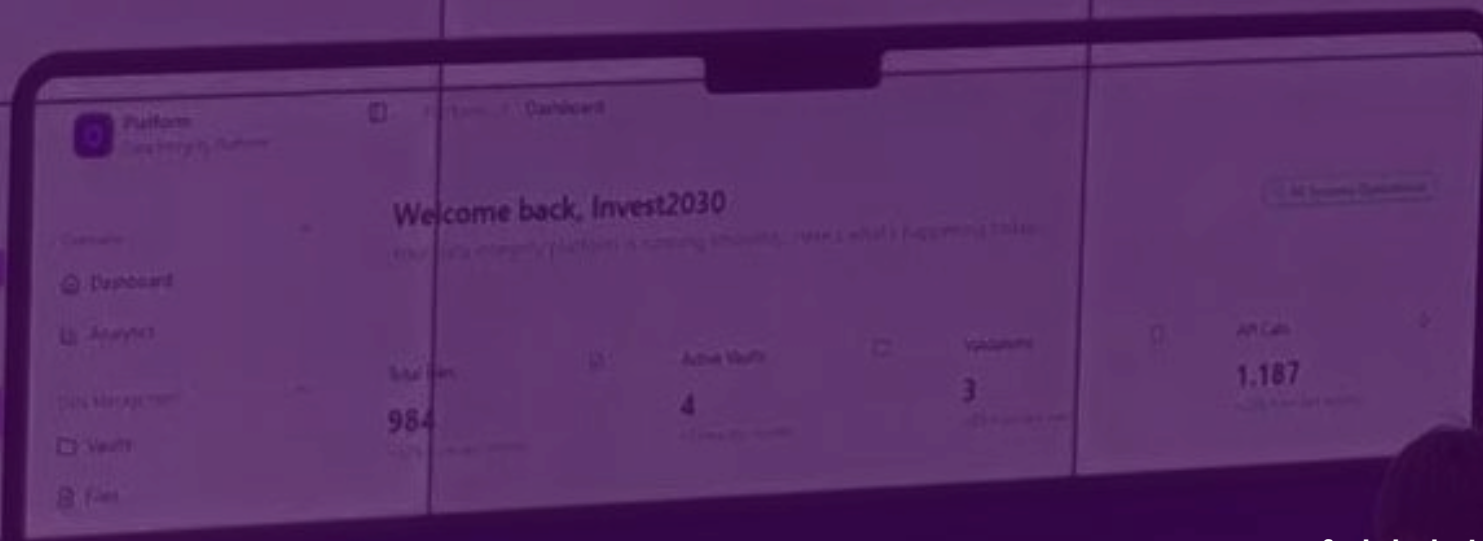
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ROOTKEY

第一家建立在区块链上的网络弹性公司

THE FIRST CYBER RESILIENCE COMPANY BUILT ON BLOCKCHAIN

完整性、真实性和有效性，网络攻击之前与之后
INTEGRITY, AUTHENTICITY, AND VALIDITY, BEFORE & AFTER A CYBERATTACK



2025 GOLDEN PANDA

Gonçalo Gil at Global Panda | Chengdu, China

2025 was a year of global visibility for ROOTKey. Our participation in major technology and industry events was not about presence - it was about positioning.

Each engagement served a strategic purpose: **expanding into new markets, strengthening relationships, and showcasing our resilience-first solutions** to the world.

These engagements were not isolated appearances — they were deliberate, strategic moves that amplified ROOTKey's visibility, generated high-value leads, and positioned us for 2026 goals: **expanding into Germany, entering Defense and Banking sectors, and scaling globally.**

Europe: Building Influence

ROOTKey marked its presence at **Gitex Berlin**, one of Europe's most influential tech gatherings, connecting with enterprise leaders and potential partners in Germany - a key market for 2026.

At **London Tech Week**, we reinforced our ambition to scale internationally, opening conversations with stakeholders in finance.

Our participation in **ruhrSUMMIT** and **CONF3RENCE** in **Germany** was pivotal for our expansion strategy, engaging with accelerators, investors, and industry leaders to lay the groundwork for entry into the DACH region.

Portugal: Strengthening Leadership

In Portugal, ROOTKey took the stage at **Building the Future**, sharing insights on AI and resilience. At **CyberTalks - O Futuro da Cibersegurança** we talked about our story and what we have been building, and we contributed to shaping the national youth generation on cybersecurity and resilience in a by **Incubou Porto**.

We also showcased our platform at **Galp Innovation Day**, demonstrating how resilience can protect critical infrastructure in the energy sector.

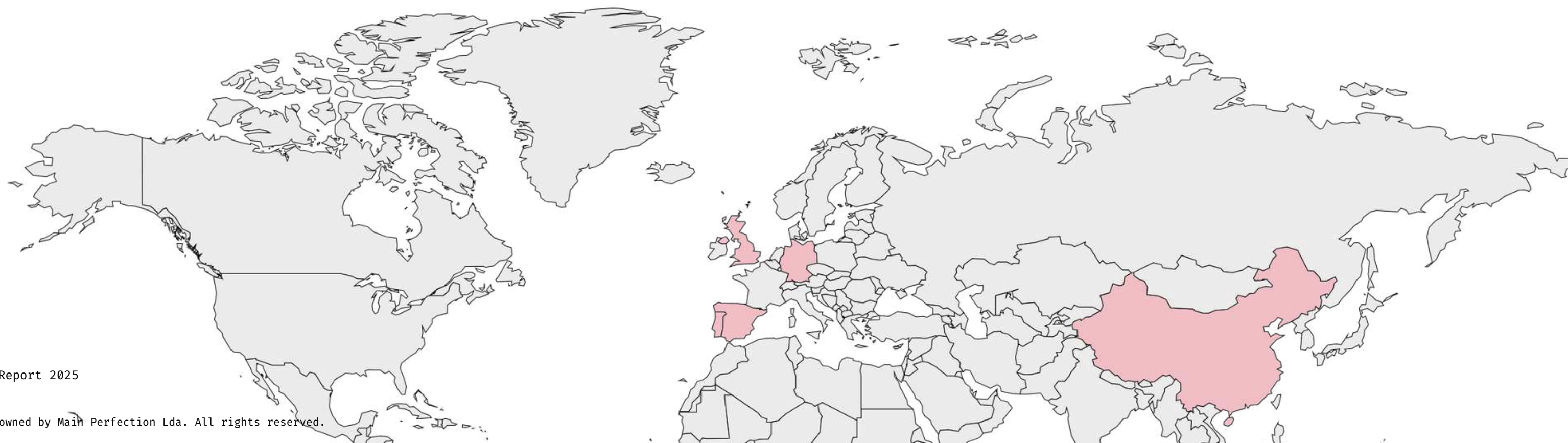
Exclusive sessions such as **Breakfast with PwC** and the **Fintech Report Event** opened strategic dialogues with corporate leaders and financial institutions, aligning our roadmap with compliance-driven sectors.

Defense & Critical Infrastructure

ROOTKey entered the defense conversation at **FEINDEF 2025 – Defence & Security Brokerage Event**, together with the **Enterprise European Network**, presenting solutions essential for military and government operations.

Asia: Expanding Horizons

We also reached the finals of the **Golden Panda Global Innovation Competition** in **Chengdu, China** - our first major recognition in Asia. This milestone showcased the universal relevance of our mission and opened doors to partnerships in one of the world's fastest-growing tech ecosystems.





“ ROOTKey is a company that knows how to turn innovation into real impact. What impresses me most about your journey is your ability to combine robust technology with a very objective international strategy. Every meeting we facilitated - whether at WTC Frankfurt or through EEN Berlin - showed a team that is prepared, clear about what it is looking for, and ready to create immediate value. It is inspiring to see how you take advantage of every opportunity to grow consistently. ”



Pedro Sampaio

Director of Alliances Business Club | World Trade Center Lisboa

unicorn Factory Lisboa

ACCELERATION & INCUBATION PROGRAMS

Unicorn Factory Lisboa

Unicorn Factory Lisboa has become a cornerstone of Europe's innovation landscape, driven by Lisbon City Council to position the city as a global technology benchmark. More than an incubation program, UFL is an **ecosystem where ambition meets opportunity** - connecting startups with influential mentors, corporate leaders, and investors to accelerate growth and international expansion.

ROOTKey's experience at UFL was a turning point. The program provided **strategic guidance from experts in sales, investment, and global market entry**, while opening doors to partnerships with leading corporations such as **PwC, Galp**, and others.

Visibility was amplified through flagship initiatives like **SIM Conference, Portfolio Day, Tech Booths at Galp Innovation Day 2025, Breakfast with PwC**, and others placing our brand at the center of conversations about resilience and compliance.

These strategic opportunities also opened doors to international recognition, enabling our participation in the **Golden Panda Global Competition in Chengdu, China, where we reached the finals**, and subsequently in the **Shanghai Innovation Challenge**, where ROOTKey went to the **semi-finals**.

Beyond structured activities, UFL offered continuous support, bridging ROOTKey to **investors, enterprises, and high-value networking opportunities**.

The impact is undeniable: **UFL strengthened ROOTKey's credibility in Portugal, accelerated our entry into highly regulated sectors** including Banking and Energy and reinforced our role as a thought leader in resilience-driven innovation.

This partnership didn't just help us grow - **it helped us define the next chapter of our journey**.

33%

OF NEW LEADS
COME FROM UFL

+10

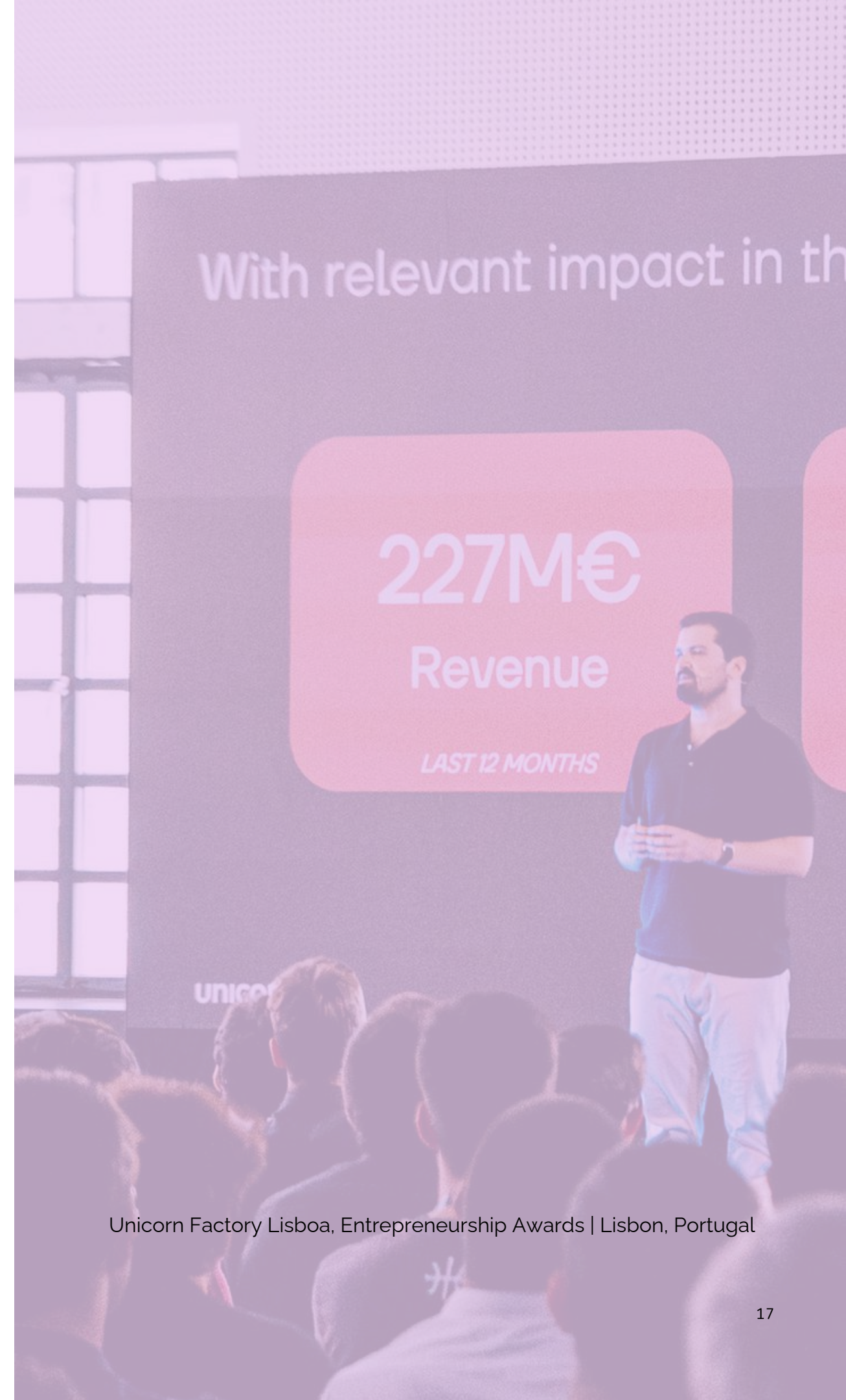
PARTICIPATIONS IN
UFL EVENTS

+20

BRIDGES WITH
INTERESTED INVESTORS

2

INTERNATIONAL
COMPETITIONS



Unicorn Factory Lisboa, Entrepreneurship Awards | Lisbon, Portugal

Unicorn Factory Lisboa

“ ROOTKey stands out for the ambition of its founders and the clarity of their strategic, impact-driven vision. Throughout the incubation program, the team showed consistent leadership, resilience, and the ability to turn their vision into value across diverse settings, from pitch competitions to corporate engagements. This maturity in execution reflects both the measurable impact already achieved and the company’s long-term potential within the innovation ecosystem. ”



Inês Serrão

Incubation Portfolio Manager | Unicorn Factory Lisboa

DOACCELERATE.

ROOTKey was **one of only seven international startups selected for DOAccelerate in Dortmund**, a program designed to help industrial-tech companies enter the German market. This initiative provided hands-on workshops focused on sales strategies for Germany, legal frameworks, and market positioning.

Our time in Dortmund included:

- **Two-day kick-off workshops on international expansion** and German market entry.
- **Visits to local partners and innovation hubs**, including the Center for Production Technology.
- **Networking at RuhrSummit**, Germany's largest B2B startup event.

These experiences laid the foundation for ROOTKey's 2026 goal: **establishing a strong presence in Germany and building relationships with industrial leaders.**

The program also offered virtual support for market analysis, legal compliance, and talent acquisition - critical steps for scaling in Europe's most competitive industrial ecosystem.



The **Defense Accelerator**, organized by **Startup Leiria**, was a strategic step toward **ROOTKey's ambition to enter the Defense sector in 2026**. This five-week program focused on dual-use innovation, regulatory compliance, and integration into **NATO procurement chains**.

ROOTKey benefited from:

- **Specialized workshops on licensing, security certifications**, and European funding.
- **Mentorship from defense industry experts** and access to high-level networking.
- **Practical strategies for integrating into defense supply chains** and responding to operational needs.

This program strengthened our readiness to operate in one of the most regulated and critical sectors, aligning perfectly with our roadmap for compliance and resilience.



Acceleration and incubation initiatives were not just growth boosters - **they were strategic enablers**. They provided ROOTKey with the tools, knowledge, and connections to **scale internationally, enter new industries, and reinforce our position as a leader in cyber resilience.**

DOACCELERATE.

“ Gonalo and Luis are truly visionary, anticipating the future of cybersecurity with remarkable clarity. ROOTKey’s technology is highly effective, ensuring the integrity, authenticity, and validity of data. We are excited that ROOTKey participated in the DOaccelerate program and pitched at the Conf3rence in Dortmund in September 2025.

We look forward to seeing how their technology establishes itself in Germany and to continuing our collaboration in the future! ”



Christian Klose

Startup & Investor Support | Wirtschaftsf3rderung Dortmund

INTERNATIONAL EXPANSION

Germany is our immediate priority for international growth, while the U.S. is our next frontier. These markets are not just opportunities—they are catalysts for scaling ROOTKey's mission globally: to guarantee trust and resilience in the most demanding digital environments.

OUR STRATEGIC HUB IN EUROPE

Market Opportunity

Germany is **Europe's largest economy** and a global leader in industrial technology and compliance. With an ICT market worth **€196 billion** and a cybersecurity sector exceeding **€11.4 billion**, the scale and maturity of this market make it a natural next step for ROOTKey. Unlike Portugal's smaller ecosystem, Germany offers access to multinational corporations, advanced infrastructure, and a strong regulatory environment aligned with our resilience-first approach.

Strategic Importance

Germany is not just a market - **it is a gateway to the entire DACH region**. By establishing a presence here, ROOTKey can leverage Germany's reputation for **technological rigor and compliance to build credibility across Europe**. This positioning is **critical for sectors** where resilience is non-negotiable, such as **Defense, Banking, Energy, and Telecoms**, all of which are priorities in our roadmap.

Vision for 2026 and Beyond

Our goal for 2026 is clear: establish ROOTKey as a trusted partner in Germany and begin generating revenue through strategic partnerships and pilot projects. From there, we aim to scale across the DACH region, positioning Germany as our European hub for resilience-driven innovation.

Challenges Ahead

Entering Germany comes with significant challenges. The **market is highly competitive**, dominated by established players with deep local networks. Procurement processes are complex, and cultural and linguistic differences require tailored strategies. **Compliance demands are stringent, and building trust will take time**. These realities reinforce the need for a structured, phased approach.

Steps Taken in 2025

This year, **we focused on preparation rather than execution**. Through programs like DOAccelerate Dortmund, participation in ruhrSUMMIT, and engagements with industrial leaders, **we built relationships and gathered market intelligence**. These initiatives laid the foundation for our **next phase: starting exports in 2026**, supported by compliance frameworks such as NIS2 and DORA.



Portugal vs Germany

ICT Market Size

€1.2B → €196B

Cybersecurity Market Size

€179M → €11.4B

Cybersecurity Growth Rate (CAGR)

+7% → +11%

THE NEXT FRONTIER

Market Potential

The U.S. technology market is **unmatched in scale and complexity**. With an **ICT sector valued at \$1.5 trillion and cybersecurity spending projected at \$86.4 billion in 2025**, the opportunity is enormous. Cloud adoption is accelerating, with federal agencies investing \$8.3 billion in cloud initiatives, and enterprise **tech spending globally expected to hit \$4.9 trillion, driven by AI, cloud, and cybersecurity**.

Anticipated Challenges

The U.S. market is **fiercely competitive, with high entry barriers and complex certification requirements**. Building trust will require strong local partnerships, significant investment, and a clear differentiation strategy. Cultural nuances and procurement processes add layers of complexity that demand careful planning.

Long-Term Vision

The **U.S. will not be a priority for investment in 2026 - but it will be a priority for preparation**. Our goal is to make the U.S. a strategic focus in 2027, entering with a robust plan and the resources to scale effectively. This phased approach reflects our commitment to sustainable, impactful internationalization.

Why the U.S. Matters

For ROOTKey, the U.S. **represents a strategic opportunity to validate our solutions in one of the most demanding markets**. Regulatory frameworks like CMMC and NIST align with our compliance-driven approach, while sectors such as **defense, finance, and critical infrastructure** require resilience solutions at scale. Success here would position ROOTKey as a global leader.

Our Approach for 2026

Rather than rushing into investment, 2026 **will focus on market intelligence and groundwork**. We will study regulatory frameworks, identify potential partners, and prepare certifications. This deliberate approach ensures that when ROOTKey enters the U.S., we do so with clarity, compliance, and a compelling value proposition.

\$23T

Global cost of cyberattacks in 2027

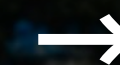
Portugal

vs

USA

ICT Market Size

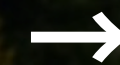
€1.2B



\$1.5 T

Cybersecurity Market Size

€11.4B



\$86.4B

ROOTKEY

ROOTKEY

THE FIRST CYBER RESILIENCE COMPANY BUILT ON BLOCKCHAIN

INTEGRITY, AUTHENTICITY, AND VALIDITY, BEFORE & AFTER A CYBERATTACK

THE SOLUTION

THE BATHROOM FIRST FAIL FIRST WIN THE CHALLENGE | IMPACT OUR CREW SCALING UP NEXT STEPS

Powered by LISBOA (CI) CASA DO IMPACTO claranet concentrrix CUATRECASAS DELTA Grupo Brisa NTT

Unicorn Factory Lisboa, Entrepreneurship Awards 2025 | Lisbon, Portugal

unicorn Factory Lisboa

Entrepreneurship Awards 2025



PREPARING FOR THE INVESTMENT ROUND

TOGETHER, WE CAN BUILD THE GLOBAL STANDARD FOR TRUST AND RESILIENCE

ROOTKey is entering a pivotal stage of growth. After consolidating our leadership in Portugal and laying the foundation for international expansion, **2026 will be the year we scale aggressively.** Our immediate priority is to build a high-performing sales team - **a team capable of driving continued growth in Portugal while unlocking the German market,** one of Europe's most competitive and regulated ecosystems. This is not just about hiring talent; it's about creating a commercial engine that accelerates adoption and positions ROOTKey as a trusted partner in sectors where resilience is non-negotiable.

Growth, however, is never one-dimensional. As we expand, we will invest in operational excellence across the board: **strengthening support teams, upgrading infrastructure, and securing strategic certifications** that meet the stringent requirements of industries such as Defense, Banking, and Energy. These investments are essential to sustain the complexity and scale of enterprise projects, ensuring that every client interaction reflects the reliability and trust that define our brand.

We anticipate the challenges of scaling internationally - **larger deployments, demanding SLAs,** and integration into ecosystems where compliance is a prerequisite. Our roadmap includes reinforcing governance, optimizing processes, and embedding resilience into every layer of our operations. This is how we transform growth into sustainable value.

To accelerate this vision, ROOTKey is considering an investment round in mid to late 2026. **This round will enable us to amplify our expansion strategy,** strengthen our market position, and invest in capabilities that drive long-term impact. **For investors, this is an opportunity to join a company that is not just riding a trend but defining the future of cyber resilience.**

If you share our vision and want to explore this opportunity, we invite you to connect with us.

01

Sales Expansion

02

Operational Scaling

03

Infrastructure & Technology

04

Compliance & Certifications

05

Talent & Governance

 **Grupo Investe**

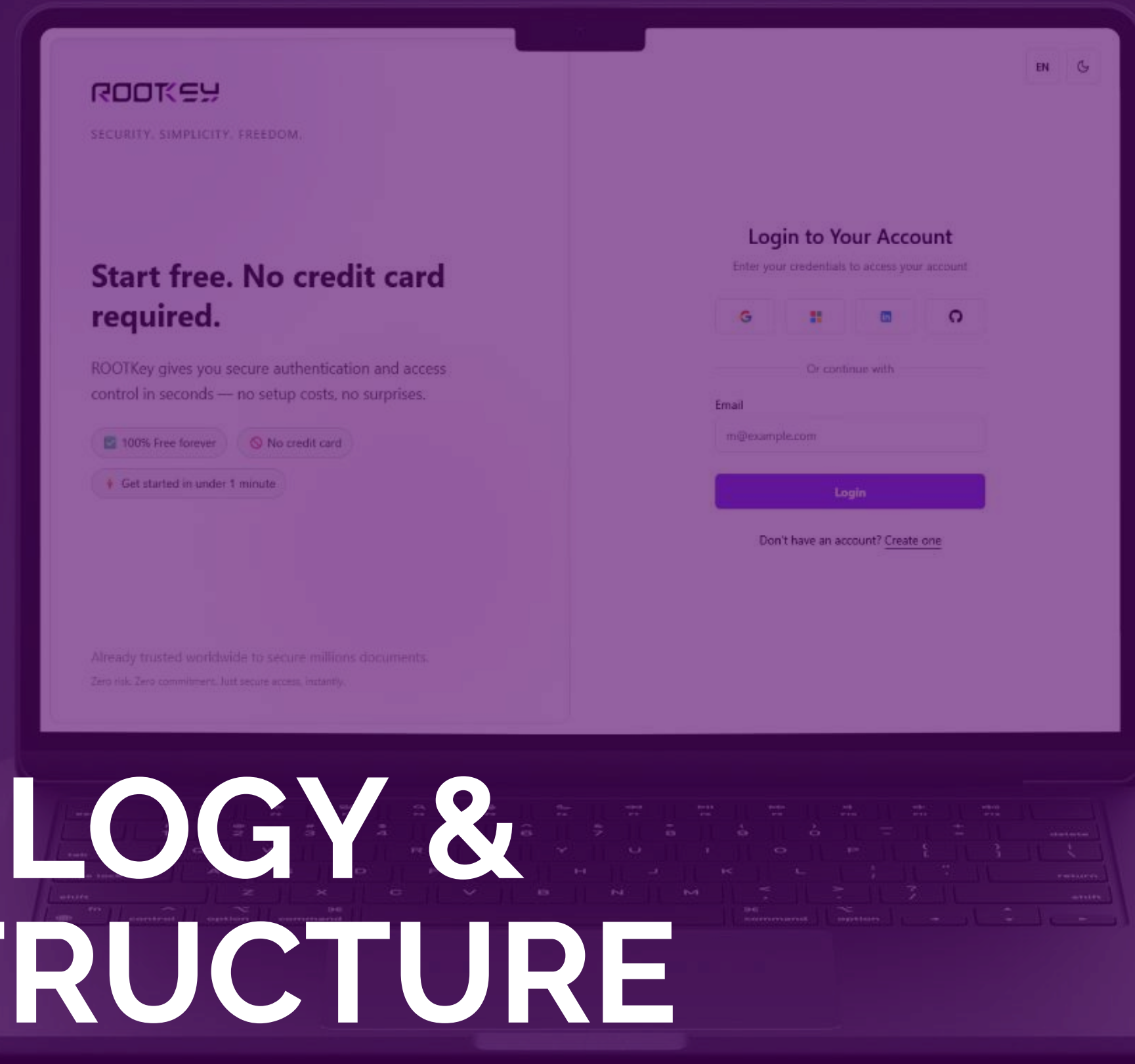


“ Investing in ROOTKey was a no-brainer for me. We’re tackling a real problem with a clear strategy and a product that’s already proving its value. What I like most is how focused they are - scaling in Portugal, thinking globally, and doing it with discipline. They’re not chasing buzzwords; they’re building something solid. ”



Jorge Delgado

Angel Investor at ROOTKey | Mayor of Porto Salvo - Oeiras - Portugal



TECHNOLOGY & INFRASTRUCTURE

TECHNOLOGICAL & PLATFORM EVOLUTION

2025 marked a pivotal year for ROOTKey, with a profound transformation in both our technological capabilities and our approach to cyber-resilience. Technology became more than infrastructure - it became the foundation of trust and operational continuity for our clients. This year, we moved beyond traditional cybersecurity, adopting a proactive, business-aligned approach that positions resilience at the core of our mission.

A key milestone of this year, was **the launch of Platform V4**, consolidating years of learning, engineering, and strategic vision. This release reflected our shift from a cybersecurity-focused mindset to a **full cyber-resilience approach**, introducing new capabilities, enhanced integrations, and reinforced system integrity and performance for clients in **critical and highly regulated sectors**.

Our infrastructure evolved alongside the product. We redesigned scaling, monitoring, and reliability mechanisms to handle growing data volumes and high-criticality scenarios, ensuring minimal downtime and consistent, high-quality user experiences across all services.

Innovations such as **Recovery Points** and the **Crisis Center** highlight our operational resilience. Clients can recover information at granular levels - from entire datasets to specific departments or time ranges - while the Crisis Center provides proactive crisis management, blocking compromised workflows and offering guided recovery playbooks.

Throughout this section, we explore the pillars of our technological evolution: strategic vision, reinforced infrastructure, modular architecture, user-focused development, and continuous innovation. These decisions translated into tangible impact, exemplified by the pilot project delivered in 2025.

ROOTKey is not merely evolving technologically; **we are building a resilient foundation that empowers clients to operate securely, even in the most critical environments**, delivering trust, continuity, and cyber-resilience as tangible outcomes.

01



Launch of Platform V4

02



Introduction of Recovery Points

03



Release of Crisis Center

04



Rebuilt scalability & monitoring layers

05



Reinforced architecture for high-critical environments

Innovation & Product Developments

Each improvement implemented throughout the year strengthened the platform's ability to protect information, ensure integrity, and safeguard the continuity of our clients' operations, placing the user experience at the center of every technological decision.

The launch of V4, our most robust and innovative version to date, symbolized this core shift. The platform transitioned from a pure cybersecurity approach to a full cyber-resilience focus, introducing critical features such as the **Crisis Center, enabling rapid incident response**, and **Recovery Points, ensuring complete data restoration**, minimizing impact, and guaranteeing operational continuity.

The interface redesign and simplified nomenclature made the experience more intuitive, allowing clients to clearly understand the platform's value. **Each module, feature, and user interaction was designed to align advanced technology with practical, tangible impact for the client.**

Adoption of V4 grew significantly, reflecting not only technical improvements but also the effectiveness of the shift in mindset from **engineer-driven to user-focused**. Qualitative feedback showed that users could immediately grasp ROOTKey's value proposition, making communication clearer and the overall experience smoother.

Application Architecture & System Design

Our platform was designed to transform complex technical challenges into tangible value for all our clients. **We were guided by clear principles - modularity, scalability, performance, security, and resilience** - which directed all architectural decisions and enabled the continuous evolution of the product in an agile and reliable manner.

Throughout 2025, we **strengthened the platform's architecture to support large volumes of data and critical operations**, ensuring that all essential services remain active even under highly demanding conditions. **This modular structure allows each component to evolve independently**, reducing downtime and maintaining a consistently high-quality user experience.

Every improvement implemented during this year aimed to maximize reliability, predictability, and robustness, aligning technology with our promise of cyber-resilience.

The platform combines efficiency and performance with integrated observability and monitoring, enabling the technical team to anticipate challenges and implement improvements safely and systematically. The modular design and agile development pipelines allow the product to evolve rapidly while maintaining high standards of quality and reliability in every update.

This set of strategic and architectural decisions ensures that ROOTKey delivers not only advanced functionality but also trust and operational continuity, **translating cutting-edge technology into tangible cyber-resilience**, capable of protecting clients and enabling them to operate securely, even in critical environments.



“ 2025 marked the moment where resilience became our core - not just a capability, but a commitment. ”

Luís Costa
Co-Founder & CTO | ROOTKey

Infrastructure & Platform Architecture

The evolution of ROOTKey's architecture throughout the year strengthened a model built for operational resilience. **The infrastructure now reflects a more robust foundation, engineered to support continuous growth and maintain stability across high-criticality environments.**

Redundancy mechanisms and performance optimizations were reinforced, **ensuring the platform can comfortably sustain volumes exceeding 20 million requests per month, per client, while preserving integrity and continuity.** This shift consolidated a predictable, scalable and failure-tolerant core.

Advancements in monitoring - including enhanced **alerting, structured logging and comprehensive health metrics** - brought end-to-end visibility and greater operational maturity. Early anomaly detection and coordinated response became more efficient, supported by **increasingly sophisticated automation pipelines covering deployments, unit tests, E2E and stress testing, as well as integrated vulnerability scanning.**

The adoption of in-house observability services and data storage offered deeper technical control and improved sustainability, enabling more efficient resource management and future scalability. Together, these developments - from vertical scaling across services to the standardization of environment workflows - **resulted in a platform that is more resilient, predictable and ready to meet new levels of demand.**

Resilience, Stability & Compliance

Cyber-resilience has become a pillar that transcends borders and sectors, shaping ROOTKey's strategic direction throughout 2025. **Our clear objective was to build a technological foundation capable of protecting information integrity, ensuring continuous stability, and enabling organizations to meet regulatory expectations such as NIS2, DORA, and CER** - without adding complexity.

Guided by an **Integrity-first approach, every workflow was designed to guarantee authenticity, validity, and integrity from the moment data enters the platform to its final validation or recovery point.** Permanent verification mechanisms make integrity measurable and auditable, directly supporting European compliance requirements.

To reinforce stability, we introduced advanced **fault-tolerance strategies**, intelligent redundancy, and assisted recovery mechanisms tailored for high-criticality environments. **These capabilities allow the platform to isolate anomalies, activate redundant paths**, protect data chains, and restore operations with minimal downtime - ensuring operational continuity for our clients.

Beyond protection, **ROOTKey now acts as a compliance enabler.** Our infrastructure integrates essential requirements for governance, continuity, incident response, and risk management, reducing implementation costs and accelerating audits. This approach elevates technology into a source of trust, transparency, and resilience - precisely at the level demanded by modern regulation.

“ The project developed with ROOTKey was an opportunity to apply technology to the traceability of by-products, increasing the visibility and reliability of industrial transformation flows in the rendering chain. ”



David Godinho
Business Analyst | ETSA



Technical Sustainability & Maturity Management

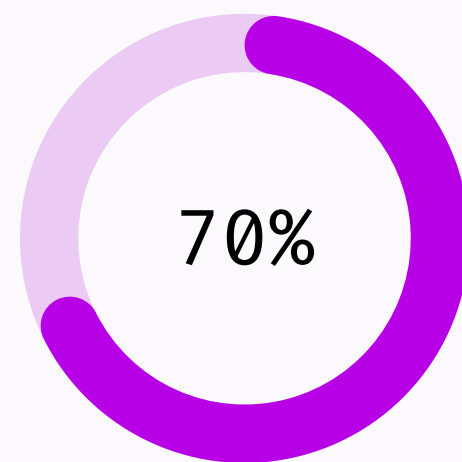
2025 was a turning point for ROOTKey towards our technical maturity. We consolidated the progress initiated in 2024, accelerating the transition to more robust, predictable, and sustainable engineering practices. Our evolution is no longer reflected solely in the development of new components or features, **but also in a more refined operational discipline, crafted with methodical rigor and continuous control mechanisms.** This transformation has allowed us to reinforce stability, reduce drifts, and ensure that every technological advancement contributes to the resilience of our entire ecosystem.

Improvements in our **product lifecycle were particularly evident through automation and the diversification of validation levels.** Between 2024 and 2025, we established more comprehensive and transversal **test coverage, spanning from isolated units to real-world and extreme scenarios,** significantly increasing confidence in service behavior. With this systematic approach, we were able to strengthen our quality gates, making release processes more consistent, predictable, and auditable.

In parallel, we progressed in modernizing the architecture, **reducing reliance on historical patterns and migrating in a structured, phased manner toward more modular,** resilient models aligned with modern engineering practices. This transformation enhanced cohesion, reduced entropy, and created a foundation capable of accelerating future development without accumulating technical debt.

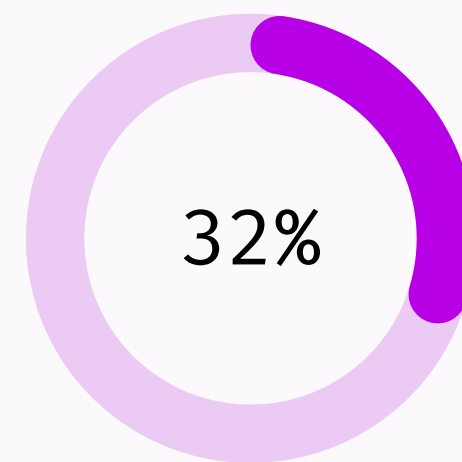
Finally, regarding the company's operational sustainability, we recorded a significant leap in ecosystem robustness. **The expansion of monitoring and redundancy mechanisms allowed us to detect, respond to, and mitigate events more quickly, increasing availability and strengthening confidence in the continuity of our services.**

MODULES MIGRATED TO MATURE ARCHITECTURE STANDARDS

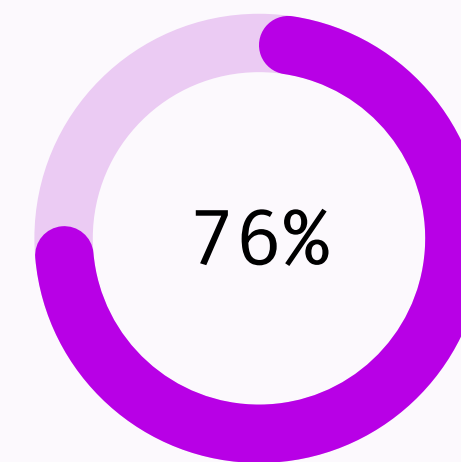


2025

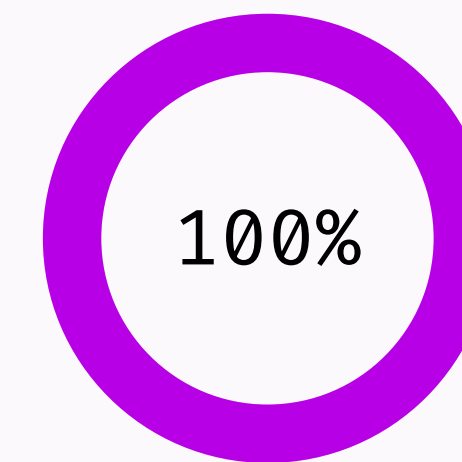
SERVICES WITH ACTIVE/ACTIVE MONITORING



2024

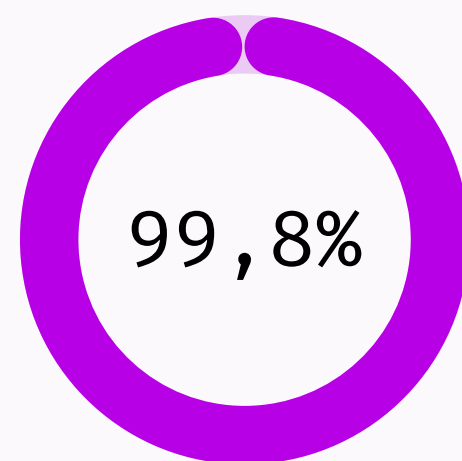


2025



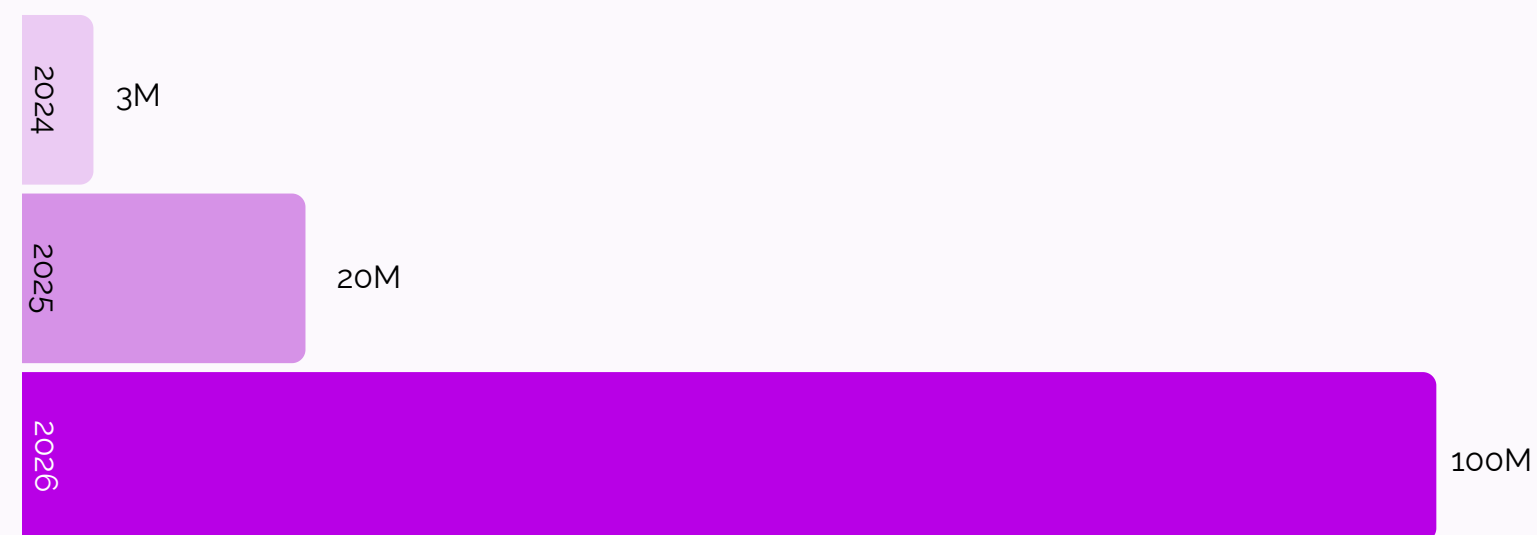
2026

UP-TIME



2025

CAPACITY, PER MONTH, PER CLIENT



“ The future ahead of us is bright! With 2025 coming to an end, ROOTKey is not positioning itself as just another player in the market; we want to be the creators of an increasingly secure and resilient future. We want to be the facilitators of an increasingly resilient, tamper-proof, and transparent ecosystem. In this way, 2025 is not just another year packed with changes and improvements; it is a year that marks our commitment to cyber resilience. We strengthened our foundations, elevated our mission, and proved that technology can - and must - be a pillar of trust for organizations operating in complex, high-stakes environments. ”



Luís Costa

Co-Founder & CTO | ROOTKey

RESEARCH & DEVELOPMENT

Santander Portugal, Santander X Awards 2025 | Lisbon, Portugal

WE DON'T WAIT TO ADAPT. WE BUILD THE TOOLS TO LEAD.

In 2025, Research & Development became more than a department at ROOTKey, it became an engine of strategic transformation. As the company evolved from a cybersecurity startup into a cyber resilience leader, R&D emerged as the infrastructure enabling that shift: **a core function where vision is translated into capability, and innovation meets execution.**

Our transition to resilience-first architecture demanded more than reactive tools. It required a new mindset, one rooted in trust, continuity, and digital sovereignty. That perspective is present in every proposal we co-develop, every architecture we refine, and every partnership we cultivate. **R&D is not an isolated function. It is deeply woven into our product evolution, regulatory alignment, and global expansion strategy.**

It plays a vital role in aligning our technology with rapidly evolving standards like NIS2 and DORA, ensuring we can deliver secure, compliant, and scalable systems in high-stakes sectors such as Defense, Banking, and Health. **Beyond driving technical development, R&D reinforces ROOTKey's positioning as a trusted innovation partner, expanding our reach, strengthening collaborations, and establishing credibility across Europe and beyond.**

This is R&D with purpose: **applied, scalable, and trust-centric.** The technologies we explore aren't speculative, they are foundations for a new era of secure, auditable, and sovereign digital systems.

As the world faces escalating digital threats and increasingly complex regulatory landscapes, **ROOTKey's R&D efforts are helping not only to anticipate the future, but to shape it.**

“
ROOTKey represents a key piece in our R&D collaborations as a strategic partner addressing the urgent future needs of Europe in terms of cyber resilience and digital trust. Their availability, execution capacity and forward-looking vision have been fundamental in strengthening our partnership in R&D project prospecting.”



Eduardo Brito
Security Engineer | Cybernetica AS



2025 IN REVIEW

Our R&D activity matured into a focused, high-impact portfolio combining advanced technical exploration with real-world application. While keeping most project identities confidential, **the year was defined by our participation in three international research consortia and the submission of over €7.3 million in collaborative funding proposals**, spanning European and national innovation programs.

These initiatives reflect our strategic focus on deep tech innovation that serves operational and regulatory demands. Across all projects, ROOTKey contributed as a core technology partner, responsible for validating and shaping secure digital infrastructures aligned with compliance and performance.

Our research explored mission-critical areas such as:

- **Privacy-preserving computation**, enabling secure data exchange across federated systems;
- **Supply chain traceability and resilience**, integrating cryptographic trust mechanisms with AI-based anomaly detection;
- **Zero-knowledge proofs and decentralized identity**, supporting verification without data exposure;
- **Interoperable health data systems**, built to ensure security, privacy, and auditability in sensitive environments.

These proposals **positioned ROOTKey as both a trusted validator and a technical lead, reflecting the high level of confidence** placed in our capabilities by long-standing partners across **Estonia, Germany, Italy, Portugal**, and other EU member states.

Internally, R&D continued to drive the evolution of our technology. From architecture-level improvements to compliance-oriented design, the team ensured our systems advanced in line with real-world resilience needs and regulatory standards.

These efforts are expected to **support the onboarding of up to ten new R&D professionals**, including technical leads, engineers, and developers, strengthening our capacity to deliver complex, cross-sector innovation.

€745K

Total non-dilutive grant funding

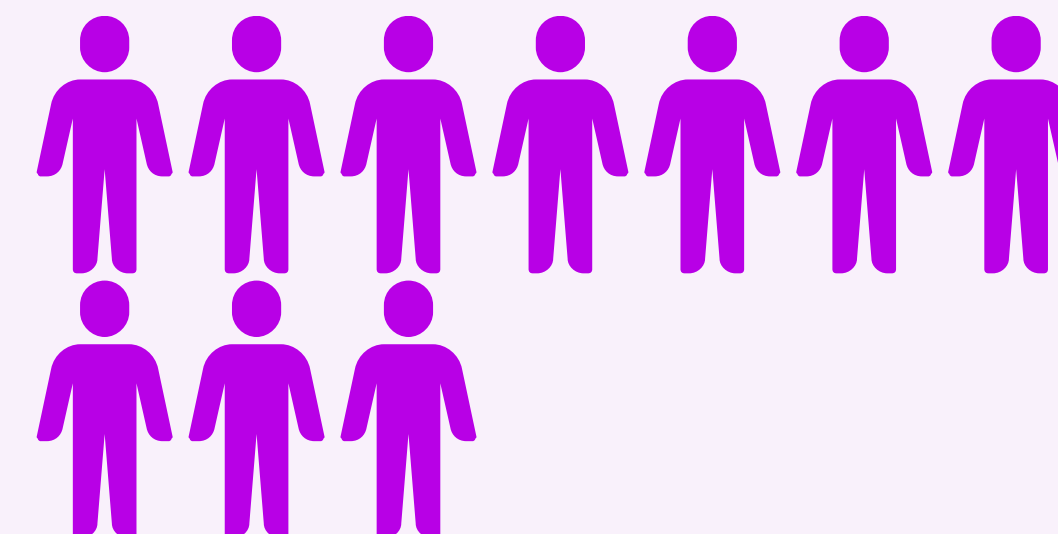
€7.3M

Total budget value of consortia

~92%

Average Grant Coverage

Hiring projection based on planned investments in R&D



IMPACT THROUGH R&D

ROOTKey's R&D strategy for 2026 is focused on supporting international expansion, sector-specific leadership, and deep tech positioning. As we grow into markets like defense, health, and digital public infrastructure, **research will remain essential to ensuring our technology is trusted, compliant, and resilient by design.**

We are strengthening our role in dual-use innovation ecosystems, where civil and defense needs intersect, and where our ability to contribute to high-assurance systems positions ROOTKey as a strategic partner in sovereign digital infrastructure.

Looking ahead, **our research will focus on validating and evolving our technology through applied innovation.** We'll continue to bridge real-world deployments with advanced development in areas such as **AI-driven verification, post-quantum security, and blockchain-based resilience.** These are not just technical domains, they're vectors through which we deliver future-ready systems

In every project, our goal is the same: **to make ROOTKey's technology proven, adaptable, and globally relevant, contributing to a more secure and resilient digital future.**

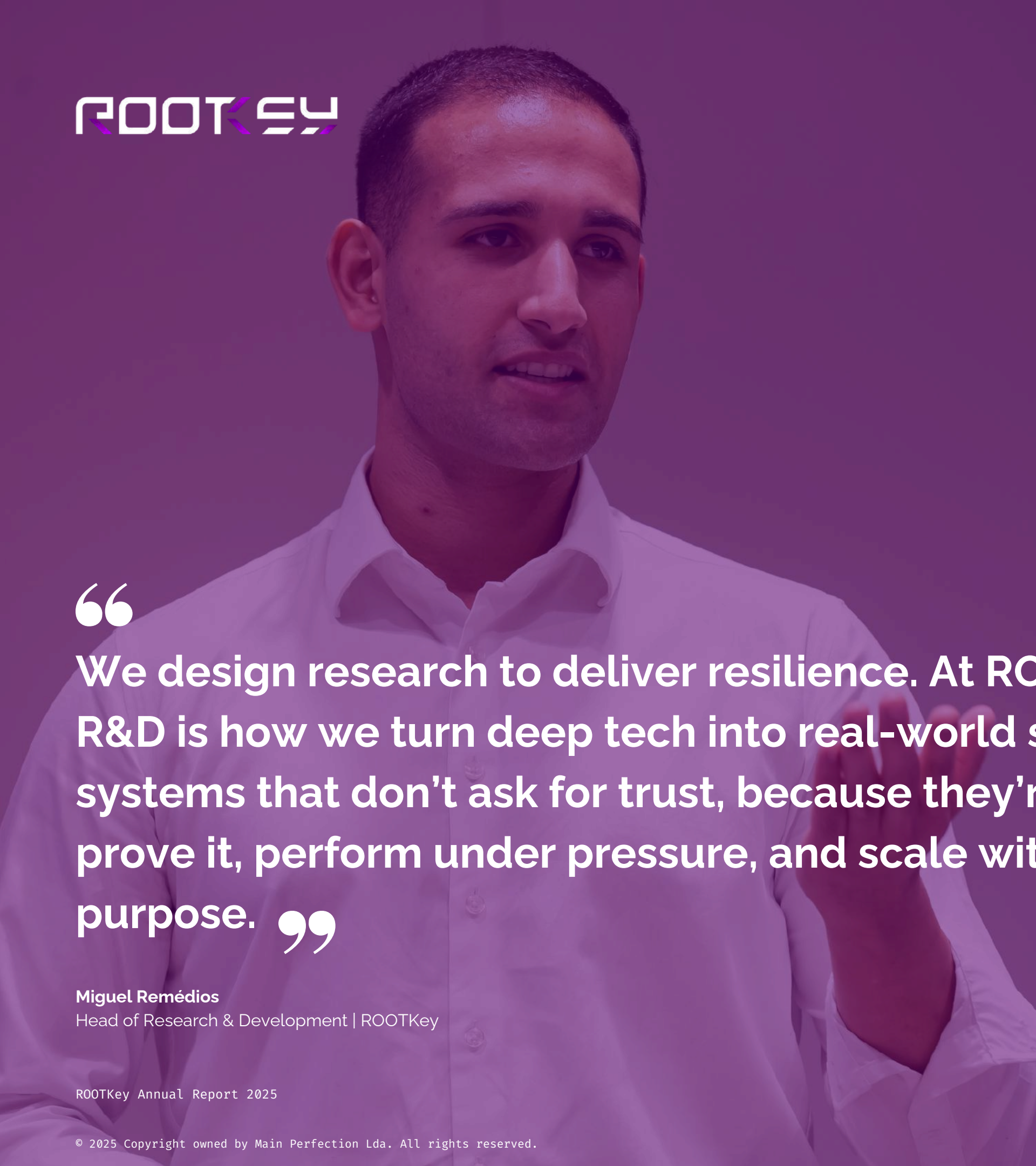
“

Our collaboration with ROOTKey has been marked by professionalism, transparency, and a strong spirit of partnership. Their proactive and solution-oriented approach, combined with clear communication and responsiveness, has greatly facilitated the effective management of shared challenges. This synergy has consistently supported the achievement of high-quality outcomes and reinforced a relationship built on trust and mutual commitment. ”



Andrea Cavallaro
Senior Innovation Strategy Consultant | PNO Innovation



A photograph of Miguel Remédios, a man with short dark hair, wearing a white button-down shirt. He is looking slightly to the right of the camera with a neutral expression. The background is a soft, out-of-focus purple and pink gradient.

“
We design research to deliver resilience. At ROOTKey, R&D is how we turn deep tech into real-world systems, systems that don't ask for trust, because they're built to prove it, perform under pressure, and scale with purpose.”

Miguel Remédios
Head of Research & Development | ROOTKey

INNOVATION, WITH PURPOSE AND PROOF

At ROOTKey, research is not driven by hype, it is anchored in purpose. We innovate to solve real challenges, for real people, in sectors where trust isn't optional.

This means **building systems that are resilient by design, respectful of user rights, and aligned with the principle of digital sovereignty.** It means developing architectures that preserve autonomy and auditability without sacrificing performance. And it means refusing to trade ethics for speed.

Our R&D culture is shaped by a simple belief: **that technology must serve both security and society.** We apply this principle rigorously, in how we select projects, design protocols, and measure outcomes.

As we step into 2026, our commitment is clear: **to remain bold in innovation, responsible in application, and unwavering in our mission to build the digital trust layer the world needs.**

SOME SUCCESS STORIES



Ensuring the integrity and validity of turbine fleet data

+500K

processed requests

3

Countries

2030

PARTNERSHIP HIGHLIGHTS

~600

Volume of files created per quarter

2.000

Volume of requests to APIs per month

10

(Expected processed requests)



Integration into audit track audits and prevent fraud

3M

Operations

UFL <> PWC Breakfast | Lisbon, Portugal



Cipher is a global cybersecurity company specializing in advanced threat detection, managed security services, and compliance solutions. With a strong presence in Europe and Latin America, Cipher operates cutting-edge platforms like xMDR, which enable real-time monitoring, detection, and response to sophisticated cyber threats. Their mission is to deliver proactive security strategies that protect organizations against evolving risks, including those amplified by the rise of AI-driven cybercrime.

In 2025, ROOTKey and Cipher joined forces to address one of the most pressing challenges in today's digital landscape: **ensuring digital sovereignty and protecting critical information with European technology.** This collaboration combines Cipher's expertise in threat detection and incident response with ROOTKey's resilience-driven approach. **Together, we provide organizations with a comprehensive security framework that guarantees integrity, availability, and continuity, even in the event of a cyberattack.**

Strategic Objectives for 2026

The partnership aims to scale joint solutions across highly regulated sectors, where compliance and resilience are non-negotiable. Our focus will be on:

- Expanding integrated offerings that **combine xMDR capabilities with ROOTKey's cyber resilience platform.**
- Driving innovation in **AI-based threat mitigation**, ensuring organizations remain protected against emerging risks.
- Strengthening European digital sovereignty, promoting technology that aligns with **EU compliance frameworks like NIS2 and DORA.**

This collaboration reflects a shared vision: **to deliver end-to-end security and resilience for organizations facing increasingly complex cyber threats.**

“

The collaboration between Cipher and ROOTKey reinforces the importance of digital sovereignty and the use of European technology to protect organizations' critical information. Through our xMDR platform, we are able to monitor, detect, and respond to advanced threats in real time, while ROOTKey provides secure and intelligent identity and access management, ensuring the integrity and availability of that same information in the event of a cyberattack, providing greater protection and confidence in business continuity. This collaboration reflects a strategic alignment that drives innovation and security for the growing challenges ahead with the increasing use of AI in the context of cybercrime.

”



Luís Martins
VP Managing Director | Cipher



Invest2030 is a leading consultancy dedicated to helping businesses grow with confidence and clarity. Their expertise spans contractual advisory, European funding programs such as PRR, and financial projections, **providing ROOTKey with the strategic backbone needed to scale sustainably.** In a rapidly evolving market, their guidance ensures that every decision we make is grounded in compliance, efficiency, and long-term value creation.

Beyond consultancy, **Invest2030 plays an active role in integrating innovation into its own operations.** By embedding ROOTKey's platform directly into their CRM, they demonstrate trust in our technology and commitment to cyber resilience. This integration not only strengthens their internal processes but also showcases how resilience can become a practical, everyday tool for organizations seeking security and continuity.

The impact of this partnership extends far beyond internal adoption. **Invest2030 actively introduces ROOTKey to its network of clients, opening doors to new opportunities and accelerating our market reach.** Their ability to connect us with businesses that value compliance and operational integrity amplifies our mission and positions ROOTKey as a trusted solution for sectors where resilience is non-negotiable.

Together, ROOTKey and Invest2030 are building more than a business relationship - **we are shaping an ecosystem where consulting and technology converge to deliver trust, transparency, and resilience.** This collaboration reflects a shared vision: empowering organizations to thrive in a digital world where security and continuity are the foundation of success.



Invest2030 is a company dedicated to accelerating innovation and competitiveness among Portuguese companies. Through strategic consulting, and support in obtaining European incentives (PRR, PT2030, among others), we help organizations turn challenges into opportunities. The partnership with ROOTKey has been a great experience. It is very rewarding to work with entrepreneurs like them and with such an innovative and disruptive product.



Miguel Gonçalves
Shared Services Director | Invest2030

ROOTKEY
BEFORE

SECURE
Data protected against threats and tampering

AUDITABLE
Clear, verifiable records at any time

COMPLIANT
Compliance with standards and regulations

Total Vaults	Total Files	Storage Used	Avg. Integrity
6	14	6.87 MB	100%

Name	Size	Status	Integrity	Created Date
Other	0 B	0.14MB	100%	about 18 hours ago
Legal Documents	0 B	0.00MB	100%	about 70 hours ago
HR - Very Important Files	0.1	1.12MB	100%	about 58 hours ago
SAP Invoices	0.0	0.00MB	100%	about 59 hours ago
Important Contracts	0.0	1.10MB	100%	about 58 hours ago

03:48

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ORGANIZAÇÃO
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GROWTH METRICS

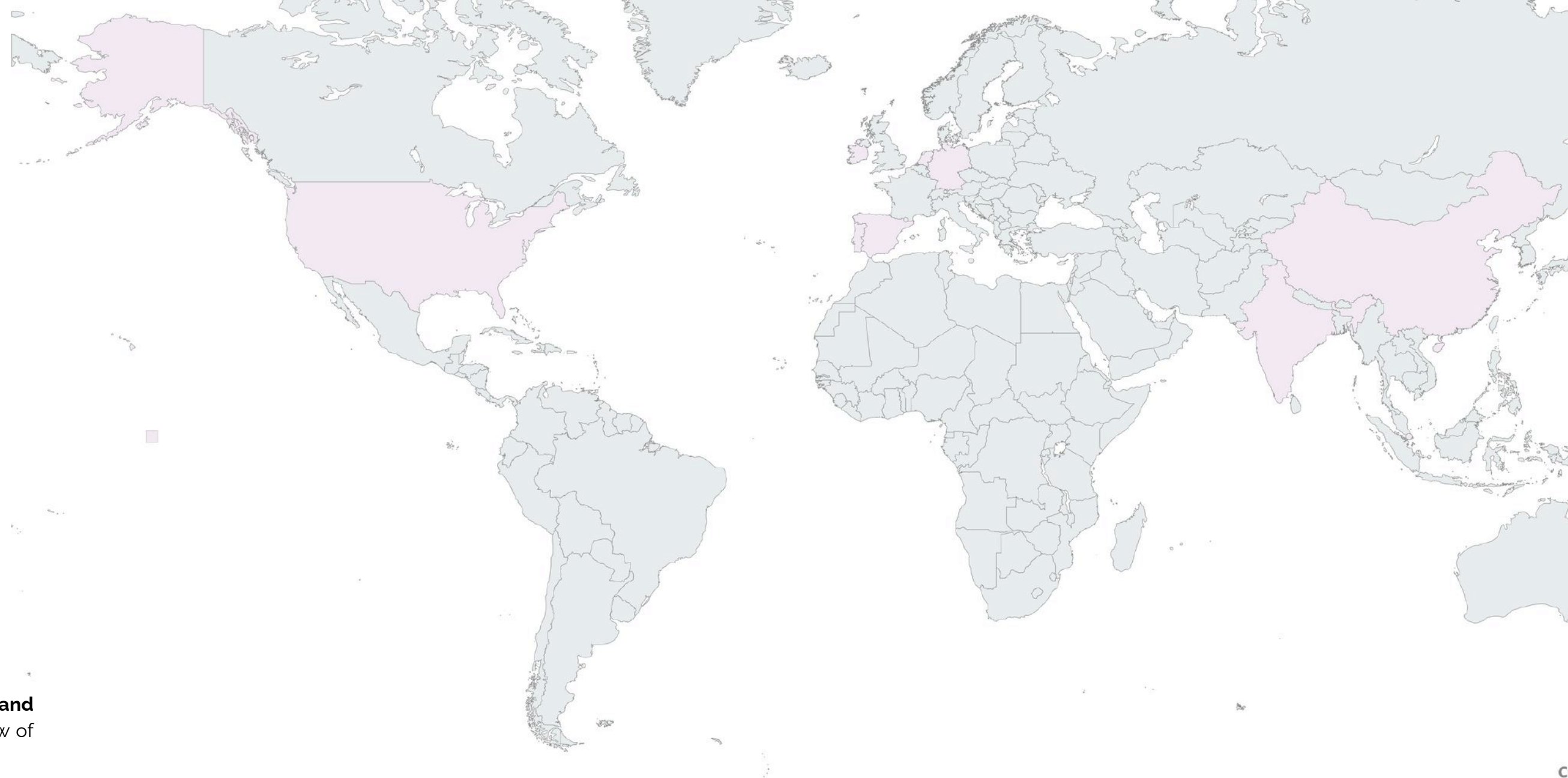
BUILDING THE GROWTH ENGINE

2025 marked a turning point for ROOTKey in terms of lead generation and commercial consolidation. For the first time, we achieved a steady inflow of leads every month.

10% | Average growth of leads month-over-month (MoM)

This consistent pace reflects not only the maturity of our market positioning but also the effectiveness of the visibility strategies implemented throughout the year.

It is worth noting that this growth was achieved without active outreach. Most of our leads still come through **referrals, strategic events, and organic website traffic**, which reinforces market trust in our value proposition and the relevance of our presence in innovation ecosystems.



Our pipeline also became significantly more diverse: **12 different industries are now represented**. This diversification demonstrates the broad applicability of our solutions and sets the stage for more robust expansion into critical sectors.

24% | Information and Technology

20% | Telecommunications

On the monetization front, 2025 brought an important evolution in our pricing strategy. We maintained the monthly plans for SMEs and individual users introduced in 2024, while introducing a **dedicated pricing table for large enterprises, based on usage limits for terabytes processed and number of requests**. This segmentation allows us to better align value delivery with the specific needs of each client, ensuring scalability and predictability.

Finally, the geographic analysis of website traffic confirms the consolidation of our base in **Portugal (29.2%)**, which remains the most representative country. However, the **United States (19.5%)** ranks second, with almost equivalent volumes, followed by **Ireland** (and 7 other countries).

PRODUCT ADOPTION

2025 was a transformative year for ROOTKey's product strategy. **We completed the shift from a cybersecurity approach to a cyber resilience-first architecture, embedding continuity and trust as core principles of our platform.** This evolution was not just conceptual - it materialized through the launch of resilience-driven modules such as the **Crisis Center**, designed to enable rapid incident response, and the **Recovery Center**, which ensures granular data restoration and operational continuity even under critical conditions. Alongside these innovations, we **enhanced capabilities for API and Webhook control and analysis**, and improved management of files and vaults, reinforcing the platform's robustness and adaptability.

This strategic shift also translated into greater autonomy for our clients. For the first time, **SMEs successfully executed autonomous integrations using our APIs**, a milestone that validates the accessibility and maturity of our technology. By simplifying onboarding and integration processes, ROOTKey empowered organizations to embed resilience into their workflows without friction, accelerating adoption across diverse industries.

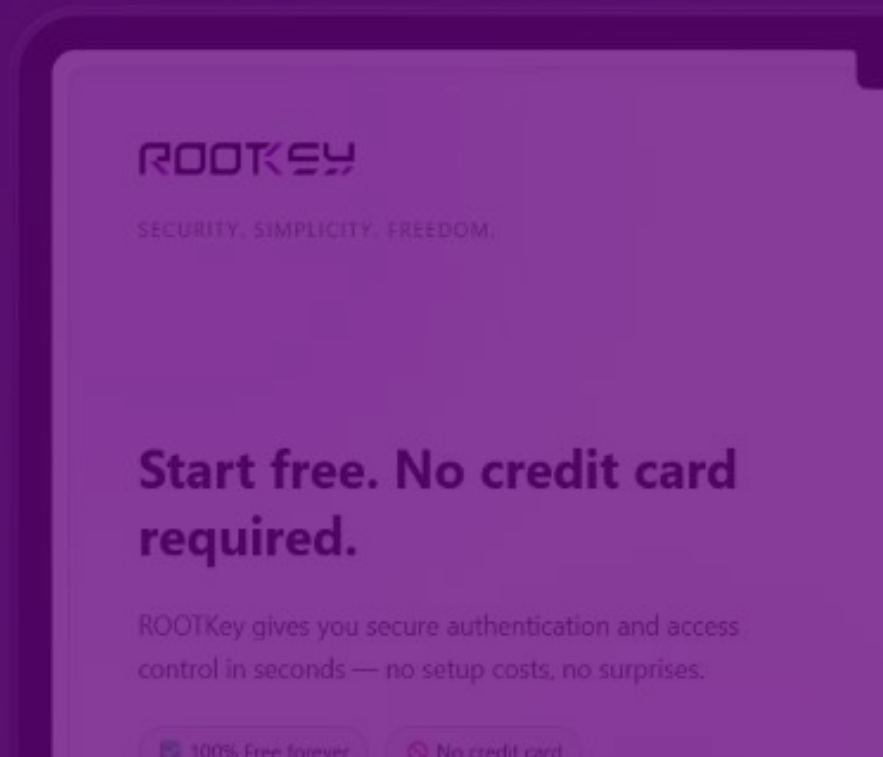
The impact of these changes is evident in our growth metrics. **Vaults doubled, with a 100% increase compared to 2024, surpassing the previous year's growth of 82%. Platform activity surged by an extraordinary 2,146.6%, reflecting a dramatic rise in operational engagement and real-world usage.**

Visibility and engagement also reached new heights.

Platform traffic grew by 317% compared to 2024, driven by global interest in resilience-first solutions. The geographic distribution of visitors highlights ROOTKey's expanding footprint: **Ireland leads with 29.3%**, followed by the **Netherlands (27.96%), USA (24%), and Portugal (4%)**, with additional traffic from six other countries.

Beyond numbers, these achievements underscore a fundamental truth: **cyber resilience is no longer optional - it is a strategic imperative.** ROOTKey's product evolution reflects this reality, delivering solutions that combine security, compliance, and operational continuity.

As we move into 2026, our focus will remain on scaling adoption, deepening integrations, and continuing to innovate.



2,147% | Growth of platform activity from users

55% | User base growth compared to 2024

100% | Vaults doubled compared to 2024.

317% | Platform traffic growth compared to 2024

2026 ROADMAP & STRATEGIC OUTLOOK

SCALE RESILIENCE GLOBALLY WHILE DEEPENING TECHNOLOGICAL LEADERSHIP.

PRODUCT & TECHNOLOGY DEVELOPMENT

INTEGRATIONS & DATA INTELLIGENCE

- **Cloud agents** for OneDrive and Google Drive: registration, protection, and integrity verification.
- **Email agents** (SMTP and Outlook plugins) for logging messages, attachments, and critical events.
- **Secure file sharing** with access control and revocation capabilities.
- **Digital Twin for databases** to ensure resilience and integrity.
- **Geographic mapping of access and changes** (data geography visibility) for enhanced transparency.

PLATFORM ARCHITECTURE & CORE CAPABILITIES

- **Telemetry** for advanced monitoring and performance insights.
- **Multi-tenant architecture:** creation of organizations, teams, members, and granular permissions.
- **Information categorization** and definition of sensitivity levels to strengthen compliance and governance.

RESILIENCE & CONTINUITY MODULES

- **Disaster Recovery Testing Center** to validate resilience strategies.
- **Business Continuity Center** to guarantee operational stability under critical conditions.
- **Incident Response Center** for rapid crisis management.

SALES GROWTH PLAN 2026

CREATE A DEDICATED SALES TEAM

Build a specialized team to structure growth, accelerate enterprise acquisition, and strengthen client relationships.

LAUNCH OUTBOUND STRATEGIES

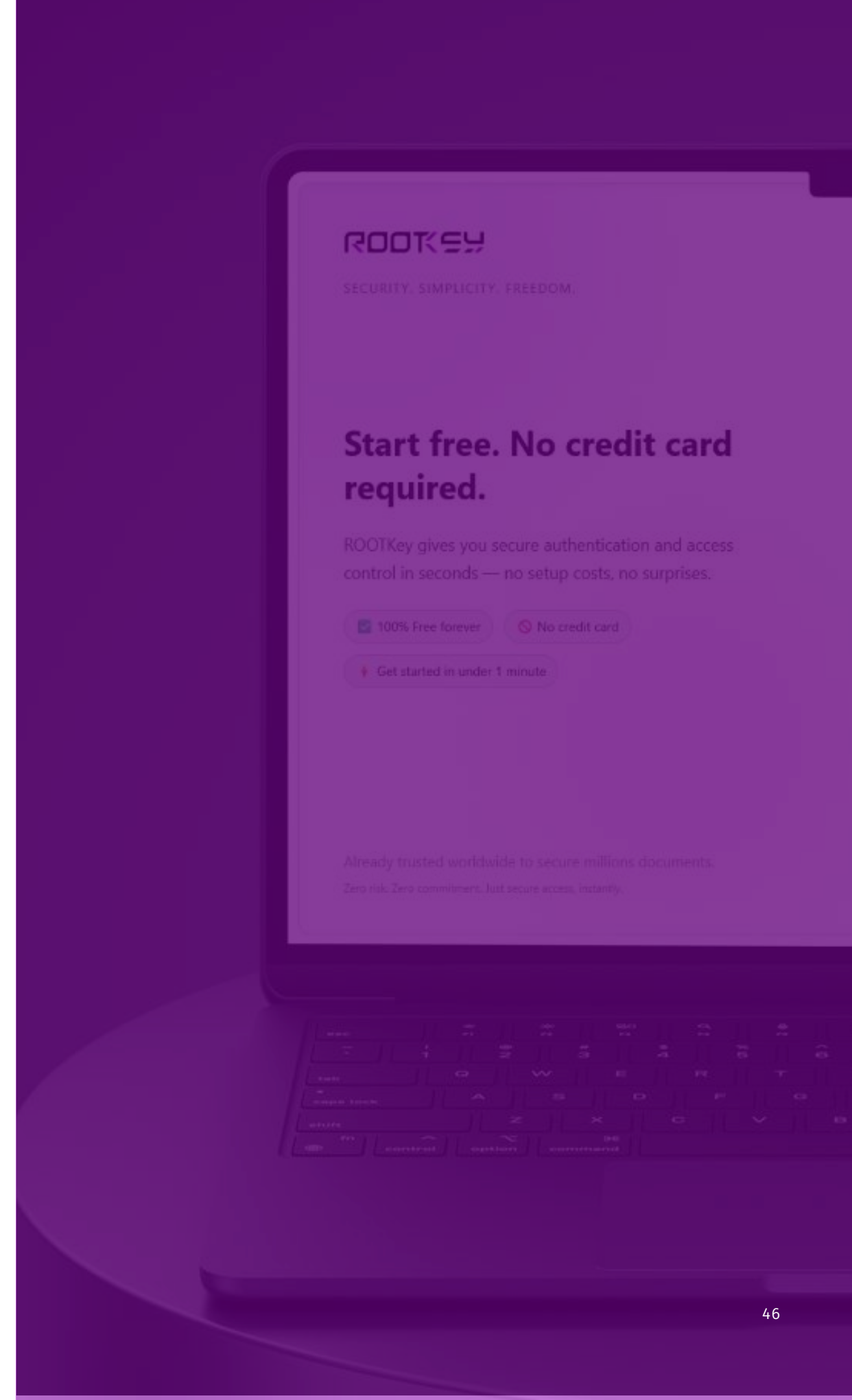
Complement organic lead generation with proactive outreach campaigns targeting high-value industries and enterprise clients.

START EXPORTING TO GERMANY

Leverage partnerships and accelerator programs to enter one of Europe's most competitive and strategic markets.

ENTER THE BANKING AND DEFENSE INDUSTRIES

Position ROOTKey as a resilience enabler for highly regulated sectors, aligning with compliance frameworks such as NIS2 and DORA.



A BIG THANKS TO OUR PARTNERS

ROOTKEY



DOACCELERATE.



CEO'S CLOSING MESSAGE

As I look back on 2025, one word comes to mind: transformation. This was not just another year of growth - it was the year ROOTKey redefined itself. We moved beyond cybersecurity and embraced cyber resilience as our core mission, building technology that doesn't just protect but guarantees continuity and trust when everything else fails.

This shift was bold, and it demanded more than innovation - it demanded conviction. We launched new modules like the Crisis Center and Recovery Center, strengthened our architecture, and doubled down on compliance frameworks like NIS2 and DORA. These weren't just features; they were statements of intent. They told the world that ROOTKey is here to lead the next era of digital trust.

But technology alone doesn't make a company. What truly defined 2025 was our people and our partners. Every milestone we achieved was powered by a team that showed up every day with creativity, resilience, and an unwavering belief in our mission. To our clients and partners: thank you for trusting us, challenging us, and walking this path with us. Together, we turned ambition into reality.

Looking ahead to 2026, our vision is clear: scale resilience globally. We will strengthen our sales capabilities, expand into Germany, and enter strategic sectors like Banking and Defense, where trust is non-negotiable. We will continue to invest in our technology, making it smarter, faster, and more resilient, while growing our team with individuals who share our passion for impact.

ROOTKey is not just building a product - we are building a standard. A standard for integrity, authenticity, and continuity in a world where disruption is inevitable. The road ahead will be challenging, but it will also be extraordinary. And I am confident that the same spirit that carried us through 2025 will propel us even further in 2026.

Thank you for being part of this journey. Let's keep pushing boundaries, embracing challenges, and shaping a future where resilience is the foundation of progress.



Gonçalo Gil
Co-Founder & CEO | ROOTKey

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